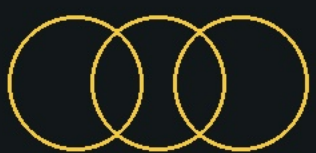
A QUESTION FOR THE BOARDROOM

Share the test pack. Pause before sharing the data.

The portfolio common room



GP platform lead / CIO

THE FIELD TEST



Start with the portable parts

Share questions, acceptance rubrics and generic failure cases before identifying any customer.

THE FIELD TEST



Try a denied request

Show that a valid local request succeeds and an otherwise identical cross-company request fails.

THE FIELD TEST



Plan for divestiture

Name who owns export, revocation and support when an entity leaves the portfolio.

TAKE IT TO THE MEETING

Which parts of your playbook still work if the underlying data never leaves the company?

The decision guide is free at otomat.ai/insights.