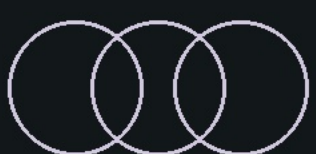
A QUESTION FOR THE BOARDROOM

The seller’s demo has a missing column: rights after close.

The deal-room blank



Deal team / independent sponsor

THE FIELD TEST



Separate what transfers

List software, rights, source access and operating responsibility as separate diligence questions.

THE FIELD TEST



Price the unknown

Record which assumption would change the investment case and what cannot be tested pre-close.

THE FIELD TEST



Hand off a decision

Give the post-close owner a lawful test, a review date and a reason to stop.

TAKE IT TO THE MEETING

Which assumption in your investment memo needs its own post-close test?

The decision guide is free at otomat.ai/insights.